Operation	ns					
WITH \$8 DUES INCREASE FY'17		FY'17	FY'16	FY'16	FY'16	FY'15
		Budget	Act/Forecast	Budget	Variance	Actual
REVENUE						
REVERTOR	ADMINISTRATION	60,300	91,592	85,670	5,922	58,736
	MEMBERS SERVICES	1,215,710	1,117,372	1,118,010	(638)	1,153,329
	COMMUNICATIONS	1,950	4,937	1,950	2,987	1,306
	DEVELOPMENT	60,000	54,300	60,000	(5,700)	44,002
	PUBLISHING SERVICES	165,500	143,879	144,880	(1,001)	133,572
	INFORMATION SERVICES	18,200	15,900	26,700	(10,800)	25,217
	FACILITIES	0	0	0	0	18
	MUSEUM	138,350	133,848	134,580	(732)	125,784
	EDUCATION	112,760	97,604	104,820	(7,216)	110,154
	LIBRARY SERVICES	36,150	34,067	37,800	(3,733)	35,361
	MUSEUM STORE	23,840	25,446	23,910	1,536	24,100
	BOARD/COMMITTEES	0	209	0	209	16,177
	FIELD SC WORKSHOPS	22,750	19,203	32,150	(12,947)	27,750
	REAL ESTATE HOLDING	6,000	6,000	6,000	0	6,000
Total	REVENUE	1,861,510	1,744,357	1,776,470	(32,113)	1,761,506
EXPENSES						
	ADMINISTRATION	294,762	282,535	284,820	(2,285)	277,249
	MEMBERS SERVICES	213,105	199,637	185,590	14,047	249,027
	COMMUNICATIONS	72,370	67,632	69,070	(1,438)	65,914
	DEVELOPMENT	70,710	48,513	45,700	2,813	45,365
	PUBLISHING SERVICES	397,910	376,223	379,380	(3,157)	376,093
	INFORMATION SERVICES	147,400	143,547	138,430	5,117	140,465
	FACILITIES	192,930	189,038	191,410	(2,372)	200,928
	MUSEUM	175,270	165,706	163,270	2,436	147,759
	EDUCATION	132,185	105,007	118,780	(13,773)	131,148
	LIBRARY SERVICES	110,270	96,614	94,940	1,674	112,983
	MUSEUM STORE	43,466	35,815	39,660	(3,845)	36,464
	BOARD/COMMITTEES	46,000	33,659	33,750	(91)	42,794
	FIELD SC WORKSHOPS	16,400	14,075	25,500	(11,425)	23,112
	REAL ESTATE HOLDING	5,680	4,940	5,530	(590)	5,743
Total EXPENSES		1,918,458	1,762,941	1,775,830	(12,889)	1,855,044
NET REVENUE OVER/UNDER EXPENSES		(56,948)	(18,584)	640	(19,224)	(93,538)
	NAWCC INVESTMENT FUND	0	0	0	0	9,645
	MUSEUM/LIBRARY FUND	0	0	0	0	6,912
	HERITAGE FUND-OPERATIONS FUNDS	0	0	0	0	0
NET OPE	RATIONS AFTER TRANSFERS	(56,948)	(18,584)	640	(19,224)	(76,981)