

## **Background and Discussion Materials for Winter 2006 BOD Meeting**

### **II. Executive Director's Report (Gregory/Humphrey)**

(Included will be first impressions of organization by Humphrey.)

### **III. Treasurer's Report (Klein)**

**IV. Review Funding Requirements for Next Two Years and Determine How to Increase Income; Approval of FY2008 Budget (Gregory)**

## V. Membership Code of Ethical Conduct (Hubby)

Chair's Note: There are three motions necessary:

1. Motion to approve the Code;
2. Motion to amend the Standing Rules; and
3. Motion to approve the complaint procedure.

Since the Code is useless without an approved complaint procedure, the complaint procedure motion will be addressed first, followed by the Code and then the standing rules.

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### MOTION TO APPROVE COMPLAINT PROCEDURE

Mr. Chair,

I move that the Board approve an updated procedure to manage complaints arising from implementation of the NAWCC Member Code of Ethical Conduct, as attached hereto, with immediate effect.

John Hubby

### DISCUSSION:

The proposed procedure shown below is essentially the same as the one that was included with the 2005 Membership Code of Ethics proposal. It has been edited for correct terminology and also provided now with specified authority for the Ethics Committee Chair with regard to temporary suspension of member privileges needed during some types of complaint resolution. Council had given this authority to the Ethics Committee Chair prior to the merger, and the Chair has specifically requested this authority be continued to enable appropriate handling of egregious offenses prior to final resolution.

### PROPOSED COMPLAINT HANDLING PROCEDURE FOR MEMBER CODE

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This official procedure is to be used for all complaints regarding alleged violations of the Member Code of Ethical Conduct (the Code). All complaints lodged following this procedure shall be promptly considered and receive full due process, with resolution to be handled as described herein.

1. Complaints can be initiated between Members or by non-members against Members.
2. The General Chairman and/or Mart Chairman has first responsibility to resolve all complaints initiated at Chapter, Regional, or National Marts. If a complaint cannot be resolved within 30 days it is to be forwarded to the Ethics Committee Chair for resolution as per Item 4.

3. Complaints initiated on any NAWCC Internet venue are first to be resolved in accordance with the complaint procedure for each such venue, said procedure(s) to be clearly posted thereon. If a complaint cannot be resolved within 30 days is it to be forwarded to the Ethics Committee Chair for resolution as noted in Item 4.
4. All complaints sent to the attention of the Ethics Committee Chair as directed above must be hard copy signed original documents. Complaints submitted by E-mail, phone, fax, etc. will not be considered. The mailing address for such complaints is:

NAWCC, Inc.  
Attention: Chair, Ethics Committee  
514 Poplar Street  
Columbia, PA 17512

It is recommended but not a requirement that complaints be sent to this address by Certified Mail, Return Receipt Requested.

5. After reviewing a complaint the Ethics Committee may decline action if it considers the complaint unwarranted. In this case, an appeal can be made in writing to the NAWCC Board of Directors. All decisions of the Board are final.
6. Members agree that when deemed appropriate by the Ethics Committee, disputes may be resolved by binding arbitration.
7. Penalties for confirmed violations of the Code shall be strictly subject to due process and commensurate with the seriousness of the incident. These can be from temporary suspension or loss of specific Membership privileges up to and including expulsion from the NAWCC as provided in the Bylaws and Standing Rules.
8. The Ethics Committee Chair is authorized to implement temporary penalties for periods up to six months pending resolution of complaints and seriousness of the alleged offense. Such penalties include but are not limited to:
  - Prohibition of entry to one or more NAWCC Regional or National events
  - Loss of advertising privileges in the NAWCC MART

In all instances where Board approval is required for a penalty recommended by the Ethics Committee, such cases shall only be heard in physical meetings of the Board in executive session. Further, the Member will be timely notified and shall be invited to appear in person to represent himself before the Board for the hearing of his case. As noted in Item 5, all decisions of the Board are final.

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## MEMBER CODE OF ETHICAL CONDUCT

Mr. Chair,

I move that the Board approve and cause to be implemented a NAWCC Member Code of Ethical Conduct, as described below, said Code to enter into effect on a provisional basis from January 1, 2007 following electronic notice given via the NAWCC\_NEWS, and on

a permanent basis from April 1, 2007 following notice and distribution of the complete Code duly given to all members in the February 2007 issues of the NAWCC Bulletin and MART.

John Hubby

#### DISCUSSION:

The proposed Code, having been revised from the version distributed to the members in 2005 and now incorporating the comments and feedback of the members, is ready for approval and implementation.

The rationale for having a provisional implementation period is twofold:

- The members need to be informed of the code and its implications prior to full implementation. The first notice will be given immediately following the December meeting by electronic means to those who have Internet access, via the NAWCC\_NEWS forum on the NAWCC Message Board and via the NAWCC\_NEWS E-mail distribution list to chapter officers. The second notice, which will go to all members, will be publication of notice in the February 2007 issue of the NAWCC Bulletin and the full Code in the MART. This will enable a period of feedback and comments from all concerned regarding the practicality of the Code.

The Ethics Committee will have the opportunity to consider revisions (if needed) to their procedures and guidelines for handling of complaints. In addition the Convention Committee will have a similar opportunity to issue changes to the Convention Handbook if needed.

The Code follows:

Dear Member,

Ref: Member Code of Ethical Conduct

The Board of Directors has adopted a **Member Code of Ethical Conduct**, a copy of which is attached to this message. This Code has been developed to provide a clear set of guidelines for ethical personal conduct in your daily horological pursuits, whether in business, attendance at NAWCC sponsored meetings and events, in personal contact with any member or non-member, or in correspondence or dialogue in any venue whether public or within the NAWCC.

What is the difference between ethics and conduct? **Ethics** involves your personal beliefs. It relates to how you feel about interacting in society, whether or not society generally agrees with you. **Conduct**, however, describes your actual interactions in society. The NAWCC cannot regulate your ethics; however, by this Code it defines what is acceptable conduct.

Here is a simple test of ethical conduct. If you are not certain that your actions are proper, a simple way to check is to ask yourself the following questions:

- How would I feel if my family or friends knew of my actions?
- Would I behave differently if I knew my actions would be reported on the evening news (or printed in the Bulletin or MART)?
- Does this meet the “*treat others as you would like them to treat you*” test?

If the threat of public scrutiny makes you uncomfortable, then your conscience is saying something important. Pay attention. You are about to do something that could tarnish reputations – yours and NAWCC’s.

This Code applies to you and every other NAWCC member. Each of us represents the NAWCC when we say we are a member, and it is important that we all understand there are always consequences for our actions, both good and bad. We trust that this Code will assist you to ensure that those consequences are good.

Thank you for your attention. Should you have any question regarding any point of the Code, please contact a member of the Board for clarification or explanation.

Board of Directors, NAWCC

**NATIONAL ASSOCIATION OF WATCH AND CLOCK COLLECTORS, INC.**

<i>DRAFT</i>	<b>MEMBER CODE OF ETHICAL CONDUCT</b>	<i>DRAFT</i>
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Adopted \_\_\_\_\_, 2006

**PREFACE**

On joining or renewing membership with the NAWCC, every member undertakes an obligation to uphold its purposes and to conduct oneself in an exemplary manner in the horological community. Acceptance and continuation of membership shall be conditional upon acceptance and adherence to the Articles of Incorporation, Bylaws, and Standing Rules of the NAWCC as may be amended from time to time, and this Member Code of Ethical Conduct (hereinafter known as the Code).

Every member is bound to adhere to the Code, that the Board of Directors (Board) has adopted to establish the standards for ethical conduct for NAWCC member activities related to horology. The Code is founded on the principles of honesty, integrity, fairness, respect, courtesy and trust in interpersonal relationships, business transactions, publication of horological works, and interface with the public. It is intended for the Code to be recognized as a standard for the organized horological community.

## MEMBER RESPONSIBILITIES

### **A. General Conduct**

1. Members shall conduct themselves in a way that brings no reproach or discredit to the NAWCC, any NAWCC Chapter, any other NAWCC member, any member of the public, or to themselves and in so doing shall abide by federal, state and local laws in the pursuit of their horological interests.
2. Members shall show respect to every individual for all opinions regardless of their nature, and not engage in personal attacks of any kind against any other person or organization in any public forum, newsletter, internal NAWCC forum, chapter meeting, regional or national event, documentation or publication. For example, it is acceptable to debate issues and philosophies, but not the character of people or entities.
3. Members shall support the collection and preservation of horological items and knowledge, not engage in activities that encourage the loss of these to posterity, and shall take reasonable and proper care of all horological items in their possession.
4. Membership in the NAWCC does not constitute any representation or warranty by the NAWCC to such member or any other person. Members may use the NAWCC logo or name in a manner that reflects their status as a member, such as "Member, NAWCC". However, no NAWCC logo or name may be used for personal or monetary gain in any way.
5. Members shall report unethical conduct and violations of this Code to the NAWCC Ethics Committee as directed in Section D, Complaint Procedure.
6. Members shall not allow others to use their badge or membership identification in any way, including but not limited to entrance to any NAWCC activity.

### **B. Business Transactions**

1. Members shall conduct all business transactions in an open, honest, and transparent manner, shall properly identify themselves, and shall:
  - a. Provide the buyer with all known information regarding any item offered for sale, trade or other purpose, clearly stating its condition and provenance and clearly identifying all known or suspected alterations, substitutions, or reproduction items;
  - b. Refuse to buy, trade, or sell horological items for which the ownership is questionable. Information on suspected stolen items shall be reported promptly to the proper law enforcement authorities;
  - c. Provide a reasonable period of unconditional return in "as received condition" for all transactions when the buyer cannot personally inspect the item before the sale, with the buyer paying postage and insurance.

2. Members are prohibited from:
  - a. Misrepresenting any form of payment for goods purchased, failing to pay for items sold in good faith, or otherwise defrauding any other member, non-member, or entity;
  - b. Manufacturing and/or selling a **counterfeit** item as an original. The sale of such items being a criminal offense under Federal law, their presence for sale will not be tolerated at any NAWCC function;
  - c. Knowingly participate in any way in the advertisement, sale or trade of any horological items using deceptive practices such as false or misleading claims of scarcity, age, value, condition, investment potential, and misrepresentation of a sale when in fact no change of ownership occurred;
  - d. Knowingly selling, producing, or advertising reproduction or replica items in any form unless such items are clearly identified as reproductions or replicas for the sale at hand, as well as any future sales;
  - e. Representing themselves as appraisers that are authorized, certified, or licensed by the NAWCC.
3. Members shall agree to read, understand, and abide by the Mart and Auction rules for all official NAWCC functions.
4. When entrusted to repair horological items, members shall make a good faith effort to notify the owner of all work to be performed or parts requiring repair or replacement prior to starting work on the item. Substitution of original parts for personal gain is prohibited.
5. Only persons or members who have been officially verified by the NAWCC School of Horology regarding their watchmaking and/or clockmaking skills may represent themselves or their businesses in any way that implies the NAWCC has approved, sanctioned or otherwise certified their expertise and skills. However, the NAWCC provides NO warranty for goods and/or services offered by such persons or members. Further, participation in NAWCC Field Suitcase Workshops does NOT provide any degree of verification or certification.

## **B. Publications**

1. Members preparing scholarly works, articles or other material for publication shall clearly document all source material and shall not engage in plagiarism. It is the responsibility of the author to correct errors in published articles. Such errors shall be corrected in future publications.
2. Should an author desire to use Copyrighted source material, it is his responsibility to secure permission for such use from the Copyright owner, warrant to NAWCC that such permission has been granted and that the proper form has been used in the credit line.
3. Members who hold positions of governance or authority in the NAWCC shall not

receive any special consideration regarding publication of materials they may author.

#### **D. Complaint Procedure**

1. Complaints can be initiated between members or by non-members against members. Complaints against non-members must be taken to civil authorities.
2. All complaints shall be initiated by a signed original statement submitted to the Chair of the NAWCC Ethics Committee c/o NAWCC, Inc., 514 Poplar Street, Columbia, PA 17512-2130. Registered mail, return receipt requested is strongly recommended. Complaints submitted by E-mail, phone, fax, etc. will not be considered.
3. After reviewing a complaint the Ethics Committee may decline action if it considers the complaint unwarranted. In this case, an appeal can be made to the Board. All decisions of the Board are final.
4. Members agree that when deemed appropriate by the Ethics Committee, disputes may be resolved by binding arbitration.
5. The Board or its designees may temporarily impose penalties for obvious and/or flagrant violations of the Code during the time that the complaint process is underway.

#### **BOARD OF DIRECTORS RESPONSIBILITIES**

##### **Member and Public Education, Code Maintenance, and Enforcement**

- A.** By approval of this Code, the Board directs the Executive Director to ensure that:
1. All new members will receive a copy of the current Code in their membership package.
  2. The Code is prominently linked in the home page of the NAWCC web site, and is published at least annually in an NAWCC publication available to all members.
  3. All policies and procedures pertaining to the Code are easily accessible to all members and the general public, through electronic means and by mail.
- B.** The Board shall ensure that the Code and all associated policies and procedures are reviewed at least annually for the purpose of maintaining its relevance to the Association and its members.
- C.** The Board shall approve policies and procedures to ensure that:
1. A structure and procedures are in place to receive and address complaints at all levels and venues.

All complaints that may be registered receive prompt, fair, and unbiased handling.

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## MOTION TO AMEND STANDING RULES

Mr. Chair,

I move that ARTICLE XI Section 1 of the Standing Rules be amended to read as follows, provided the motion to approve the NAWCC Member Code of Ethical Conduct is passed:

### **Section 1. Codes of Ethical Conduct** ~~s (Amended, December 5, 2004)~~ (Amended December 8, 2006)

~~A~~ Codes of Ethical Conduct ~~s shall~~ have been developed and ~~are~~ incorporated by reference in these Standing Rules, ~~that will~~ covering the ethics, conduct, and behavior expected of the institution, its governing body, employees, Members, and volunteers. All current Codes are available at

<http://www.nawcc.org/headquarters/members/docs.htm>

John Hubby

### DISCUSSION:

With the adoption of the NAWCC Member Code of Ethical Conduct and the name change associated with the new Code, it is appropriate to amend the Standing Rules to reflect the present status of our ethical, conduct, and behavior efforts.

## **VI. Salary Adjustments / Bonuses for Employees (Gregory)**

Motion:

I move that the AED, in consultation with the new ED, implement a one-time plan to provide headquarters employees with salary increases and/or calendar year-end bonuses as described in the background material for calendar year 2006.

Background:

The board requested that the AED review employee performance and the financial performance of the Association as of the September actuals and make recommendations with respect to salary increases.

The September actuals which have been sent to the board show that the net balance shows a \$142,000 gain over the approved budget. Since the approved budget has a net gain of \$67,000 that means we are \$209,000 to the good and a net increase of our reserves of that amount.

The data in the September financial report to the board shows the sources of the surplus. This positive financial performance is made up of many items and the staff has willingly worked to get our costs under control.

Based on this outstanding performance and reviews that I have conducted with the respective directors, I am recommending increases via bonuses and percents. Most percents will be for hourly employees as PA is raising the minimum wage to \$7.15/hr next year and I am recommending raising our minimum to \$8.00/hr. The percent increases will add less than \$10,000 to our base wage rate next year.

I am recommending a small bonus for all employees in December with larger bonuses of up to 3% to those employees who have served us well. These bonuses will result in a one-time payment from our books in December of under \$25,000.

While it is not our policy to reveal individual salaries I will be able to talk about the details to some extent if there are questions. I believe our employees will feel rewarded by these increases and/or bonuses.

**VII. Management Issues – Museum and School of Horology (Executive Session, Gregory)**

### **VIII. Status of 2009 National Convention (Del Greco)**

The convention committee has recommended that the 2009 national convention be held in Grand Rapids, Michigan. The following has been accomplished and the board will receive a packet of information prior to the meeting:

1. Host and cohost chapters have volunteered and a general chairman has been selected;
2. Gene Volk has visited the hosting chapter at its chapter meeting. He has also visited the site and inspected the host hotel and convention center. The CVB paid for Volk's trip.
3. A proposed contract has been drafted by the hotel/convention center. There are no penalty clauses. The draft contract will be in the packet of information.

A motion will be needed to approve the contract pending legal review, as the contract needs to be signed by mid-February.

**IX. Connecting the Annual Business Plan to the Strategic Plan – Operational  
Priorities for FY2008 (Gregory)**

## **X. Software Update (McIntyre)**

## **XI. Details of Lifetime Member Accounts (Hubby)**

## **XII. Symposium Rejuvenation (Hubby/McIntyre)**

This topic is suggested for general discussion by the Board, based on recent correspondence on the BOD E-mail forum.

### **XIII. Public Entry Proposal – Greater St. Louis Regional (Hubby)**

MOTION:

Mr. Chair,

I make the following motion:

Resolved, that the Greater St. Louis Regional be authorized to conduct an experiment to evaluate the concept of public entry on the second and third days of their Regional Convention scheduled for May 25-27, 2007 at the St. Charles Convention Center, St. Charles, MO. Further, that this experiment be based on a proposal submitted to the Board and attached herewith, in which the normal rules for admittance under Article XV Section 6(c) of the Standing Rules will apply on the first day (May 25) and part day on the second day (May 26) but be suspended to permit entry of non-members for the activities scheduled for the balance of the second day (May 26) and the full third day (May 27); said proposal requiring a report of attendance, financial information including public day net revenue to be shared with NAWCC, and other operational matters for both private and public days to be submitted to the Board within 60 days following the event.

John Hubby

#### **DISCUSSION**

This proposal shown below was unsolicited and received from the Convention Chair David Warner. It is known that the Arizona Sunshine Regional public day proposal was used by him as a template following its posting on the NAWCC website as backup material for the October 2006 electronic meeting of the Board.

As background, when David was a NAWCC Director he made a similar proposal for this Regional that was cancelled at the last minute after initial consent by the Executive Committee and after substantial preparation work had been done including public advertising. He has been a strong proponent of public involvement with our Regionals since that time and has taken this opportunity to try “one last time” to involve the public.

It is also known that this Regional is already on the verge of cancellation because of the lack of room night participation at the host hotel by members, which has dropped from over 400 a few years back to now in the range of 125-150. The low room night situation has made it impossible to schedule next year’s Regional without agreeing to very high costs proposed by the only suitable facilities in the St. Louis area AND agreeing to having public entry for part of the event. It should be noted that the number of tables sold each year over the same period has not changed significantly, but many table holders aren’t staying more than one night at the host hotel, leading to the occupancy problem and higher costs.

The attached proposal is based on a “one last time” approach to rejuvenate the fortunes of the Regional by opening it to the public for about half of the show’s schedule. Their

proposed contracts are premised on the public event, and we are being advised that if the proposal is not approved the Regional will be cancelled.

While to some this may appear to be a radical and possibly unreasonable approach, it certainly shows the situation now faced by our mid-size and smaller Regionals, with declining room nights even when the show itself continues to attract the same number of attendees. The All-Texas Regional (Houston) is facing exactly the same problem and even though they have firm contracts with the host hotel for the next four years, they are facing large financial penalties in future because of the lack of room night occupancy.

One basic premise in the St. Louis proposal (and the others we have already approved) is that table holders may be induced to stay two nights instead of one by having the opportunity to sell to the public. In addition, opening to the public “should” raise awareness of NAWCC and help in retaining existing members as well as attracting new ones.

The Board, of course, will need to consider all the factors and decide whether or not to support this proposal. While the consequences may seem drastic if it is not approved, they are real. Supporting the proposal will add one more data point to the two trials already approved, and in this instance under circumstances that could show whether opening to the public will revive a show that is on the verge of extinction. I personally recommend that it be approved.

Proposal as received:

#### GREATER ST. LOUIS REGIONAL PUBLIC ENTRY PROPOSAL

From David Warner, Chair of the Greater St. Louis Regional

To The Board of The NAWCC:

Re: Open to the Public at the 2007 May 25,26,27 Greater St. Louis Regional.

We of The Greater St. Louis Regional Inc., are compelled by agreement and in order to have the 2007 Greater St. Louis Regional at the St. Charles Convention Center, must open our doors to the public to our Mart of 2007 in order to increase the ever-weakening table holder room nights.

Like it or not, if NAWCC CONVENTIONS of this type are to survive then the table holders must have incentives for their travels and expenses for all nights stayed. The Hotel Properties must see worthwhile business from our table holder room nights so that they will always welcome our groups as the first viable business to their client list and goals . . . it's their property and there is much other competing convention business we are up against! This agreement is the only basis we found to gain the interest of The St. Charles Convention and Visitors Bureau, The Convention Center Management Company, and the adjacent Embassy Suites Hotel at St. Charles, Mo. We must build to as high as possible our group room nights in order to afford the only property large enough and

accessible enough for our Regional in this geographic area. If we cannot garner NAWCC's endorsement, to be open to the public, we will cancel our contracts, and our Regional which has been a tradition in St. Louis, Mo. for over 30 years. Our situation is such that the meeting area afforded to us gratis in 2006, and all previous years, will now have a hefty cost of \$6,300.00 plus table and setup expenses and security. This has never been a cost we have endured because of the previous history for our room night record by our members staying at the host hotels being strong enough to give us free meeting space.

We have seen our hotel room nights diminish from over 400 to teetering between 125 and 150. The table holders SOLELY have afforded our regional 213-350 tables, very nice, secure, clean and accessible 15-16000 sq ft rooms by taking rooms at the host hotel. In order for us to survive and to fulfill minimum requirements to the Host Hotel, The City of St. Charles, and the Management Company to gain new members, we must keep the interest of our table holders so that they would stay over Saturday night and into Sunday. Our geographical locale provides for a heavily weighted religious populace that would not be available by just opening Sunday for the public. That is why we will have an entire day on Friday and until 10:30 A.M. on Saturday for the NAWCC members ONLY! It is after many years of canvassing our members and discussing this option which we found most were eager to try. We have only the Embassy Suites at the St. Charles Convention Center in St. Charles, Mo. which is interested in our group.

**Although we have signed contracts with the Hotel and the convention management company without the NAWCC endorsement to open to the public to bring in more attendees, and hopefully more new members to NAWCC, and more hotel room nights, we will be forced to cancel our 2007 Regional if such is not obtained. Concessions have been made by the Embassy Suites Hotel, The St. Charles Convention and Visitors Bureau, and the Management Company to retain us and give us one more show date. All this is predicated on the concept that NAWCC will endorse our "open to the public" policy as stated herein to bring in more than just 150 room nights. We must become a competitive force in the convention business or 2006 will have been our last Regional.**

The Hyatt at Union Station - the only other location with the appropriate size ballrooms in our area - is no longer interested in our returning as they have found stronger and more competitive groups in which to rent their space. We must maintain a NAWCC Convention presence in the St. Louis area and we are all willing to attempt and develop this last untried means to do so. The numbers speak for themselves and it is the table holders that are far in the majority that maintain the presence of the NAWCC wherever a convention is held. They afford the NAWCC the space and time to have educational lectures and demonstrations open to all and without these table holders - many of which travel from far off cities and states and a few from other countries - we would not be able to have these wonderful events! If one compares the number of total members attending

any of the MART's to the members attending the educational lectures and demonstrations at same, it is clear to see that the majority attend the MART's only, hence the need to keep the table holders - which are principal to the hotel room night numbers - up as high as possible to be able to have such rich and rewarding programs at these Regionals for the minority that have interest beyond the MART rooms.

The Greater St.Louis Regional  
Proposal for Public Admittance to the 2007 Regional

**PREMISES**

The 2007 Greater St. Louis Regional will be held May 25th , 26th , and 27th on Friday and Saturday-Sunday. These dates are firm since the contract for the Convention Center is signed and dates are pre-approved by the NAWCC. Proposals and rationale follow below.

The first day (Friday) will be NAWCC members only, with NAWCC policies for non-member admittance enforced. Registration fees will cover entry for both this day and Saturday and Sunday (public day), applying rules effectively the same as shown in the AZ Sunshine Regional proposal rules and fees for purchase of tables, regular entry, etc.

The second (after an hour and a half members only session second day only ending at 10:30 am) and third days will be open to the public and to NAWCC members, according to the proposal outlined below.

**Public Admittance Proposal**

**Admission on the Member-Only day:**

- 1) Allow any member of NAWCC into the Mart, beginning at 9:00 am (our normal opening time) and ending at 6:00 pm.
- 2) Allow any member of the public or NAWCC to attend lecture(s) scheduled during Mart hours.
- 3) Allow any member of the public or NAWCC to attend the display beginning at 9:00 am and ending at 6:00 pm.
- 4) All non-member attendees under NAWCC authorized entry programs shall receive a NAWCC application leaflet and information on Missouri Chapters, including where and when they meet.

**Admission to the Public Day Mart (starting 10:30 am Saturday May 26, continuing Sunday May 27:**

Any member of the public or NAWCC member not previously registered will pay \$3.00 per adult (18 or older). Minor children allowed in free. These non-member attendees will also receive a NAWCC application leaflet and Missouri chapter information.

**Rationale:**

\$3.00 entry fee per adult is based on competitive actual admission at Train

Collectors of America and Annual St. Louis Mineral and Gem Society's Mineral 2006 Show. This is the rate they have charged in past years for non-members. The \$3.00 per adult fee is in line with other St. Louis non-for-profit organizations and has been a successful admission cost for several years. The purpose of course is to open the doors to the Public after a first day for members only to garner new members and promote NAWCC to the general public.

#### Publicity

For NAWCC members:

- 1) 2005-2006 Greater St. Louis Regional table holders will be contacted by mail as soon as NAWCC approval is received, notifying them of the proposal and asking for their cooperation in remaining fully operational until closing and comments.
- 2) We will distribute 2007 Greater St. Louis Regional registration forms at as many of the NAWCC Regionals as possible occurring prior to our Regional.

For the public:

A program of the same type as proposed by the GLAR and Sunshine Regionals for their public day will be carried out, in addition to working the St. Charles Convention and Visitors Bureau to use their capabilities.

#### **XIV. Chair's Topics for Future Consideration (Del Greco)**

- Committee Chairs
- NEC
- Policymaking Guidelines

**XV. Announcements, Closing Remarks, and Adjournment (Del Greco)**

**Members' Comments**