01 - Operations
(In Whole Numbers)

REVENUE
ADMINISTRATION
MEMBERS SERVICES COMMUNICATIONS
DEVELOPMENT PUBLISHING SERVICES INFORMATION SERVICES MUSEUM EDUCATION LIBRARY SERVICES MUSEUM STORE TRAVELING WORKSHOPS REAL ESTATE HOLDING Total REVENUE EXPENSES

ADMINISTRATION
MEMBERS SERVICES
COMMUNICATIONS
DEVELOPMENT
PUBLISHING SERVICES
INFORMATION SERVICES
FACILITIES
MUSEUM
EDUCATION
LIBRARY SERVICES
MUSEUM STORE
BOARD/COMMITTEES
TRAVELING WORKSHOPS
REAL ESTATE HOLDING
Total EXPENSES
NET REVENUE OVER/UNDER EXPENSE

| June 2019 Actual | June 2019 <br> Budget | June 2019 <br> Variance | June 2018 Actual | FY 19-20 <br> YTD Actual | $\begin{aligned} & \text { FY 19-20 } \\ & \text { YTD Budget } \end{aligned}$ | FY 19-20 <br> YTD Variance | $\begin{aligned} & \text { FY 18-19 } \\ & \text { YTD Actual } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5,335 | 3,655 | 1,680 | 10,242 | 8,491 | 9,008 | (517) | 30,925 |
| 71,894 | 80,130 | $(8,236)$ | 80,728 | 216,462 | 235,175 | $(18,713)$ | 237,881 |
|  |  |  | 18 | 101 |  | 101 | 33 |
| 3,685 | 13,740 | $(10,055)$ | 11,556 | 14,792 | 25,520 | $(10,728)$ | 17,772 |
| 2,203 | 1,515 | 688 | 1,384 | 24,922 | 25,295 | (373) | 22,427 |
| 2,283 | 1,005 | 1,278 | 979 | 5,811 | 2,855 | 2,956 | 2,785 |
| 29,702 | 13,290 | 16,412 | 12,235 | 47,514 | 33,550 | 13,964 | 30,117 |
| 3,987 | 5,920 | $(1,933)$ | 5,976 | 19,556 | 20,630 | $(1,074)$ | 21,205 |
| 7,753 | 4,940 | 2,813 | 2,666 | 16,489 | 13,820 | 2,669 | 13,300 |
| 2,293 | 2,419 | (126) | 2,220 | 4,792 | 7,316 | $(2,524)$ | 5,750 |
|  | 1,750 | $(1,750)$ |  | 2,550 | 1,750 | 800 |  |
| 620 | 650 | (30) | 550 | 1,860 | 1,950 | (90) | 1,650 |
| 129,755 | 129,014 | 741 | 128,554 | 363,340 | 376,869 | $(13,529)$ | 383,845 |
| 23,512 | 23,684 | (172) | 29,692 | 77,877 | 77,468 | 409 | 90,973 |
| 13,177 | 17,775 | $(4,598)$ | 19,161 | 45,331 | 47,545 | $(2,214)$ | 49,056 |
| 5,996 | 5,513 | 483 | 5,823 | 17,244 | 17,574 | (330) | 18,078 |
| 9,312 | 12,690 | $(3,378)$ | 6,789 | 20,144 | 28,310 | $(8,166)$ | 20,058 |
| 17,482 | 15,080 | 2,402 | 14,720 | 68,875 | 75,615 | $(6,740)$ | 70,097 |
| 8,626 | 10,225 | $(1,599)$ | 10,227 | 34,051 | 31,440 | 2,611 | 31,504 |
| 15,995 | 18,253 | $(2,258)$ | 16,999 | 54,212 | 49,969 | 4,243 | 45,152 |
| 12,368 | 12,076 | 292 | 15,871 | 38,654 | 34,885 | 3,769 | 45,210 |
| 5,104 | 7,409 | $(2,305)$ | 5,245 | 20,749 | 24,982 | $(4,233)$ | 18,735 |
| 8,913 | 7,881 | 1,032 | 8,086 | 27,558 | 26,583 | 975 | 26,038 |
| 2,607 | 5,131 | $(2,524)$ | 3,801 | 13,691 | 12,359 | 1,332 | 11,559 |
| 2,263 | 500 | 1,763 | 459 | 2,263 | 1,300 | 963 | 700 |
|  | 1,525 | $(1,525)$ |  | - | 1,525 | $(1,525)$ | 46 |
| 85 | 120 | (35) | 100 | 484 | 505 | (21) | 395 |
| 125,440 | 137,862 | $(12,422)$ | 136,973 | 421,133 | 430,060 | $(8,927)$ | 427,601 |
| 4,315 | $(8,848)$ | 13,163 | $(8,419)$ | (57,793) | $(53,191)$ | $(4,602)$ | $(43,756)$ |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 |  | 20,500 | 0 | 20,500 | 18,500 |
| 4,315 | $(8,848)$ | 13,163 | $(8,419)$ | $(37,293)$ | $(53,191)$ | 15,898 | $(25,256)$ |

O2-Temp Funds
(In Whole Numbers)

REVENUE
ADMINISTRATION
DEVELOPMENT
PUBLISHING SERVICES
FACILITIES
MUSEUM
EDUCATION
LIBRARY SERVICES
BOARD/COMMITTEES
Total REVENUE
EXPENSES
ADMINISTRATION
DEVELOPMENT
PUBLISHING SERVICES
INFORMATION SERVICES
FACILITIES
MUSEUM
EDUCATION
LIBRARY SERVICES
BOARD/COMMITTEES
Total EXPENSES
NET REVENUE OVER/UNDER EXPENSE؟

| June 2019 <br> Actual | June 2019 Budget | June 2019 <br> Variance | June 2018 Actual | FY 19-20 YTD Actual | $\begin{aligned} & \text { FY 19-20 } \\ & \text { YTD Budget } \end{aligned}$ | FY 19-20 YTD Variance | $\begin{aligned} & \text { FY 18-19 } \\ & \text { YTD Actual } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 403 | - | 403 | 122 | 521 | - | 521 | 279 |
|  | - |  | 1,100 |  |  |  | 7,290 |
| - | - | - |  |  | - |  | 242 |
| - | - | - |  | - | - |  | 5,176 |
| 534 | - | 534 | 11,573 | 596 | - | 596 | 11,694 |
| (15) | - | (15) |  | (46) | - | (46) |  |
| 382 | - | 382 | 243 | 1,700 | - | 1,700 | 1,536 |
| 308 | - | 308 | 15 | 376 | - | 376 | 532 |
| 1,612 | - | 1,612 | 13,053 | 3,147 | - | 3,147 | 26,749 |
| 1 | - | 1 | 2,070 | 75 | - | 75 | 6,571 |
| - | - |  | 406 | 330 |  | 330 | 1,456 |
| 580 | - | 580 | 407 | 1,456 |  | 1,456 | 1,070 |
| - | - |  |  | - | - |  | 360 |
| - | - |  | 2,128 | - | - |  | 3,990 |
| 667 | - | 667 | 1,124 | 2,033 | - | 2,033 | 4,799 |
| 12 | - | 12 |  | 12 | - | 12 | 585 |
| 112 | - | 112 | 943 | 882 | - | 882 | 2,817 |
| 1 | - | 1 |  | 46 |  | 46 | 14 |
| 1,372 | 1,372 | 1,372 | 1,372 | 4,834 | 1,372 | 1,372 | 1,372 |
| 240 | $(1,372)$ | 240 | 11,681 | $(1,687)$ | $(1,372)$ | 1,775 | 25,377 |

## 03 - Endowments

(In Whole Numbers)

|  | June 2019 Actual | June 2019 <br> Budget |  | June 2019 <br> Variance | June 2018 Actual | $\begin{aligned} & \text { FY 19-20 } \\ & \text { YTD Actual } \end{aligned}$ | $\begin{aligned} & \text { FY 19-20 } \\ & \text { YTD Budget } \end{aligned}$ | $\begin{aligned} & \text { FY 19-20 } \\ & \text { YTD Variance } \end{aligned}$ | $\begin{aligned} & \text { FY 18-19 } \\ & \text { YTD Actual } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |  |  |  |  |  |
| DEVELOPMENT | 6,200 |  | - | 6,200 | 200 | 7,275 |  | 7,275 | 3,350 |
| MUSEUM | 5,025 |  | - | 5,025 | 5,075 | 5,125 |  | 5,125 | 6,225 |
| EDUCATION | 100 |  | - | 100 | 1,000 | 100 |  | 100 | 1,100 |
| LIBRARY SERVICES | 1,000 |  | - | 1,000 | 1,100 | 1,000 |  | 1,000 | 2,300 |
| Total REVENUE | 12,325 |  | - | 12,325 | 7,375 | 13,500 |  | 13,500 | 12,975 |

Controller's Report for June 2019 Period 3 FY 19-20
Net Liquidity Reserve Chart


Investment Balances


Controller's Report for June 2019 Period 3 FY 19-20

Financial Summary

|  | **Jun'19 | **Jun'19 | **Jun'19 | YTD | YTD | YTD |
| :--- | :---: | :---: | :---: | ---: | ---: | ---: |
|  | Actual | Budget | Variance | Actual | Budget | Variance |
| Operating Revenue | 129,755 | 129,014 | 741 | 363,340 | 376,869 | $(13,529)$ |
| Operating Expenses | 125,440 | 137,862 | $(12,422)$ | 421,133 | 430,060 | $(8,927)$ |
| Net Revenue/Expenses | 4,315 | $(8,848)$ | 13,163 | $(57,793)$ | $(53,191)$ | $(4,602)$ |
| Less: Operating Pledge | 0 | 0 | 0 | 0 | 0 | 0 |
| Plus: Pledge Payments | 0 | 0 | 0 | 20,500 | 0 | 20,500 |
| Net with Pledge Adjustments | 4,315 | $(8,848)$ | 13,163 | $(37,293)$ | $(53,191)$ | 15,898 |

- Member Services showed a surplus of $\$ 58,717$ for the month of June and a YTD surplus of $\$ 171,130$.
- For June the Museum showed a surplus of $\$ 17,335$ and a YTD surplus of $\$ 8,860$. This is due to the Clockwork Festival and Hops N Clocks events, as well as; individual contributions.
- The Education Department had a profit of $\$ 14,452$ year-to-date thru June.
- The Net Liquidity increased to $\$ 335,000$ but is still below $\$ 500,000$ due to a low cash balance and Symposium and National Convention deposits being less than their respective liabilities thru Jun. Short Term Investments were effected by a $\$ 15 \mathrm{~K}$ unrealized gain for the month of June which also effected the Net Liquidity.
- For the month of June we had an operating surplus of $\$ 4,315$ and a YTD deficit of ( $\$ 57,793$ ).
- We have been working with our iMIS consultant (John Consulting) for the IMIS Migration to our webbased staff site. We are over budget at this time, but this should even out as the Migration winds down.
- There were equipment repairs done to the relief valve at the hot water exchanger along with valve actuators that control the flow of air thru the building. Also a new bearing assembly was changed out for Pump 5. As in the past, our boiler and HVAC system are an issue.
- June donations totaled $\$ 41,390$ which includes Chapter donations of $\$ 100$. Endowment donations of $\$ 12,225$ were received during the month.
- Our investments dividends total $\$ 16,331$ for June bringing them to a year to date total of $\$ 22,133$.
- Investments totaled \$2,899,573.

The auditors are reviewing my reclassifications for the investments on our internal financial statements, as they were recorded in a more complicated manor than needed. Once they have finished this review they will meet with me to work on the net asset calculation and then draft financials will be started by RKL. RKL will be in-house this Thursday, Sept $12^{\text {th }}$ to work with me on the net asset roll forward calculation for the draft financial statements. I will then begin diligently working with RKL on the footnotes to the draft financial statements.
RKL has all paperwork for the 401K 5500 Tax Form. I am waiting on completion.
The auditors did put the tax return on extension as we did not make the deadline to file.
I have renegotiated the Copier Lease and the new lease saves us $\$ 3800$ annually.
TIAA, our 401 K provider, has been contacted about changing to a full discretionary plan of $3 \%$ match for Employees. It takes 30 days for them to update their files and I will notify the Finance Committee once that change has been implemented and we have pushed it out to staff.
My next tasks are getting the July and August financials processed and up to date, completion of the audit and completion of audited draft financial statements.

