National Association of Watch and Clock Collectors, Inc.
Board of Directors Special Budget Consideration Meeting
March 28, 2022 @ 7:00 PM EDT
ZOOM Meeting FINAL MINUTES

BOARD MEMBERS IN ATTENDANCE

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<th>Member Name</th>
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<tr>
<td>Leroy Baker</td>
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<td>Bob Burton</td>
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<td>Tom Compton</td>
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<tr>
<td>John Cote</td>
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<td>Renee Coulson</td>
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<tr>
<td>Jay Dutton, Treasurer</td>
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<tr>
<td>Cathy Gorton</td>
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<td>Sherry Kitts, Secretary</td>
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<td>Rhett Lucke, Vice Chair</td>
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<td>Philip Morris</td>
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<td>Rich Newman</td>
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<td>Jim Price, Chair</td>
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EX-OFFICIO MEMBERS IN ATTENDANCE

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<th>Member Name</th>
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<td>Executive Director Rory McEvoy</td>
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<td>Legal Counsel Myron Mintz</td>
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GUESTS IN ATTENDANCE

None

ITEM | SUBJECT | LEAD
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1 | Call to Order | Vice Chair Lucke

Vice Chair Lucke called the meeting to order at 7:05 pm EDT.

2 | Welcome, Introductions, Meeting Procedures & Announcements | Vice Chair Lucke

Chair Price is unable to talk but is here listening.
We will follow Roberts Rule of Order for Small Boards.
This is a special called meeting to approve the 2022-2023 Budget.

3 | Roll Call | Secretary Kitts

All Board Members were present.
ITEM 4 Review of the Proposed 2022-2023 Budget

Directing the Board’s attention to Line 33 of the 2022-2023 Budget Summary, Treasurer Dutton noted that Revenue was ambitious for this Fiscal Year (FY). We are buoyed by Mr. Jim Chamberlain’s donation, the sale of which is estimated to bring $100,000.

Moving to Budget Assumptions, Line 22, it was noted that Mr. Chamberlain’s gift is not restricted to any particular use and therefore can be used for the general health of the organization. Lines 24-31 reflect the general consensus to withdraw a total 8% of endowment proceeds (4% for this budget year plus 4% for the allowed draw not taken last year), which results in the amount of $242,000.

Treasurer Dutton advised that it is best to be cautious with assumptions of revenue and expenses. We have been fortunate that gains on investments have been very good recently. Membership loss is assumed to be less than in the past years as we see attrition rate decreasing. Going forward, the parameters should reveal whether we are tracking with assumptions.

Vice Chair Lucke pointed out that we are at a balanced budget with the 8% draw from endowment funds. Treasurer Dutton agreed with the importance of a balanced budget, with the caveat that forces beyond our control can derail our assumptions. However, Treasurer Dutton believes the budget is very reasonable considering that last year was a challenge due to COVID. We were very conservative last year. Treasurer Dutton has faith that ED McEvoy’s leadership will result in a stable future. We have not broached principal of endowments, supported by great returns in the past, a fact which could change. He desires that we see the whole picture of what we might be facing in the future.

Vice Chair Lucke expressed the importance of the fact that last year was extraordinary because of COVID and we conservatively did not draw our allowed 4% from endowment funds. Going forward, we will be trending to more normal operations and staffing, with some uncertainty resulting. All this helps justify our 8% draw, including the 4% we did not draw last year. As has been stated, we do not have to use the extra 4%, but this gives us flexibility in uncertainty.

Vice Chair Lucke also drew attention to the fact that the work of Treasurer Dutton and the Finance Committee on reporting format puts in place a greater ability to understand our financial status on a month-by-month basis.

Director Cote thanked Treasurer Dutton and the Finance Team for all the work that has brought us to this place of clarity.
ITEM | SUBJECT | LEAD
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5 | **MOTION by Treasurer Dutton:** That the Board approve an 8% draw from endowment funds to be included in the 2022-2023 Budget. | Treasurer Dutton

This is justified by the historic allowance of 4%/year and the fact that we did not draw any last year. We may not need 8%, but this allows flexibility.

**SECOND by Director Cote**

Upon request for any further discussion or comments, Director Compton noted the importance of this meeting and the subject of the budget. He asked that a voice vote be taken for the motion to approve the 8% draw (this Item 5), and the motion to approve the budget (Item 6).

The voice vote for Item 5, approval of the 8% draw from endowment funds, yielded all ayes, and no noes.

Director Lucke declared **THE AYES HAVE IT AND THE MOTION IS ADOPTED.**

6 | **MOTION by Treasurer Dutton:** That the Board approve the 2022-2023 budget as submitted. | Treasurer Dutton

**SECOND by Director Baker.**

A voice vote for Item 6, approval of the 2022-2023 budget, yielded only ayes, and no noes.

Vice Chair Lucke declared **THE AYES HAVE IT AND THE MOTION IS ADOPTED.**

7 | **MOTION by Vice Chair Lucke:** That the Special Board Session be Adjourned. | Vice Chair Lucke

**SECOND by Director Cote**

Hearing no objections, Vice Chair Lucke declared the **MOTION PASSED BY UNANIMOUS CONSENT.**

8 | Solicit Feedback from the Audience | Vice Chair Lucke

There were no guests.

9 | **Having no further business, the meeting was adjourned by Vice Chair Lucke at 7:25 PM EDT.** | Vice Chair Lucke

Please send all comments and questions to NAWCC Board of Directors Secretary Sherry Kitts at sacutts@comcast.net.